



April 2018

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of March 2018 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in April 2018 (and into early May). Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) April 2018 sales tax collections are 3.4% above budget and 8.4% above prior year. The month of April is 14.4% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2018 FYTD	Budget 2018 FYTD	% Increase/Decrease over Budget
\$ 19,014,886	\$ 18,391,842	3.4%

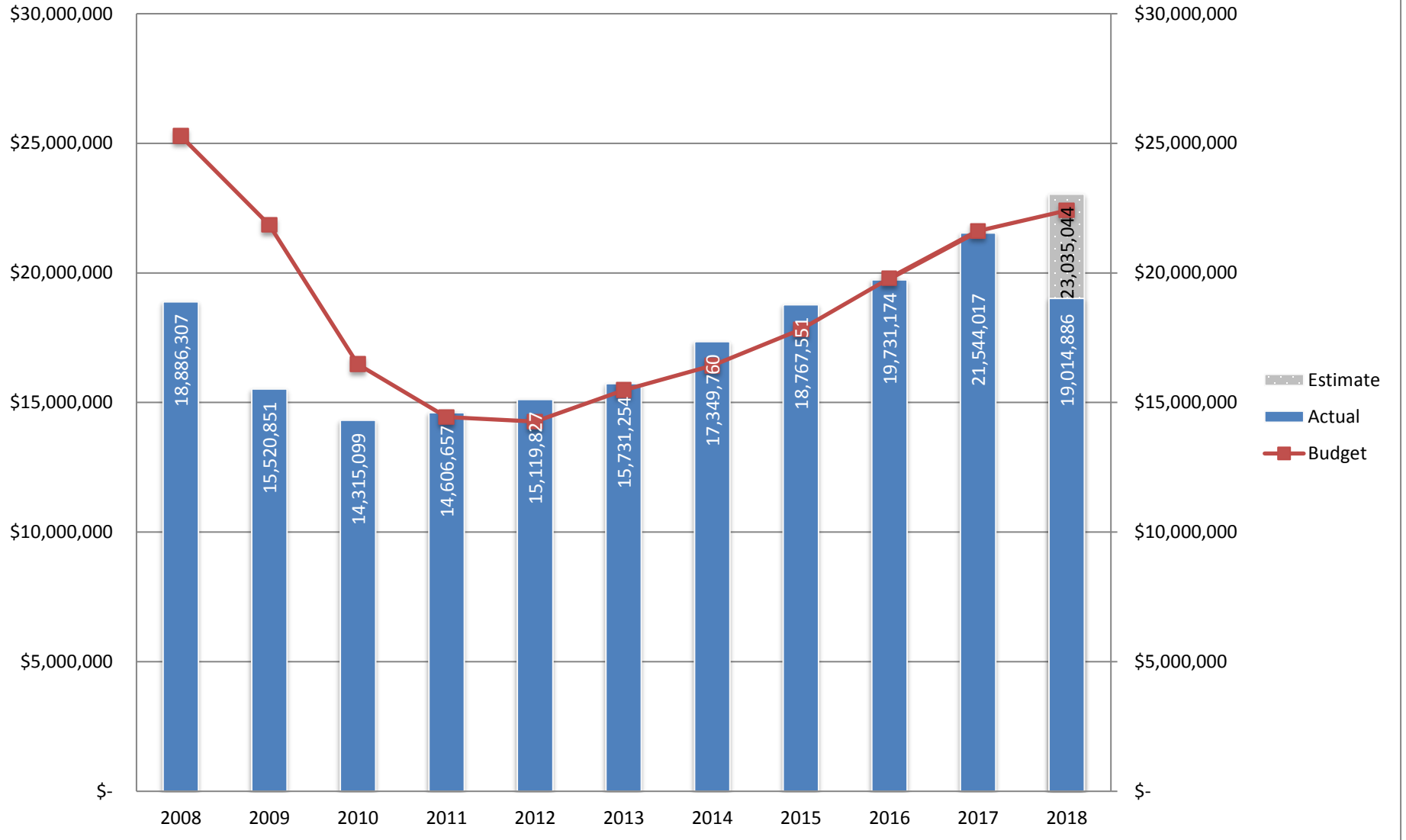
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2018 FYTD	Prior Year Actual 2017 FYTD	% Increase/Decrease over Prior FYTD
\$ 19,014,886	\$ 17,539,541	8.4%

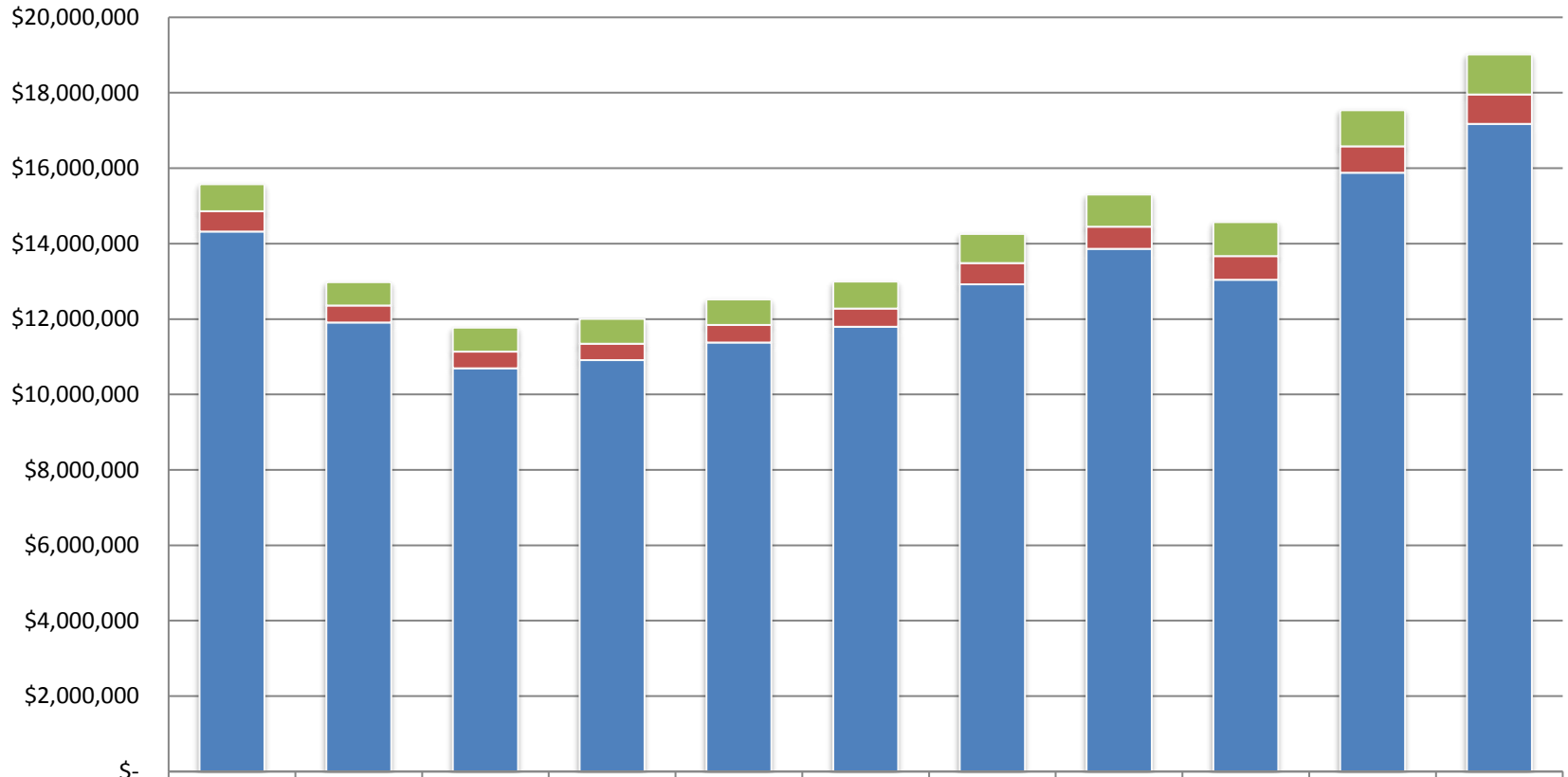
Month vs. Month Prior Year

April 2018	April 2017	% Increase/Decrease over Prior Year
\$ 2,344,775	\$ 2,049,774	14.4%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2008-2018

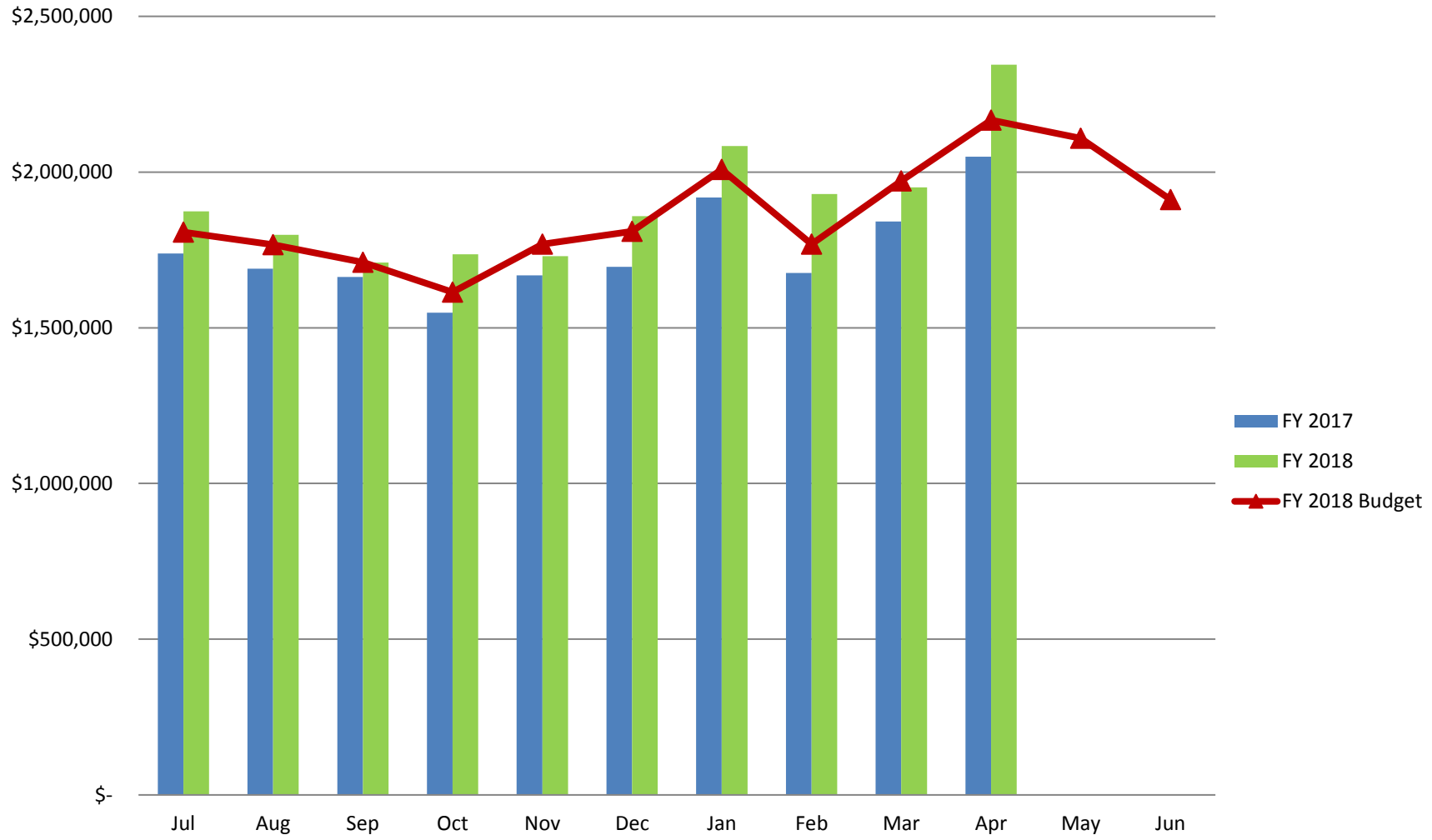


Lake Havasu City Total Tax Collected - Fiscal Year to Date April 2018

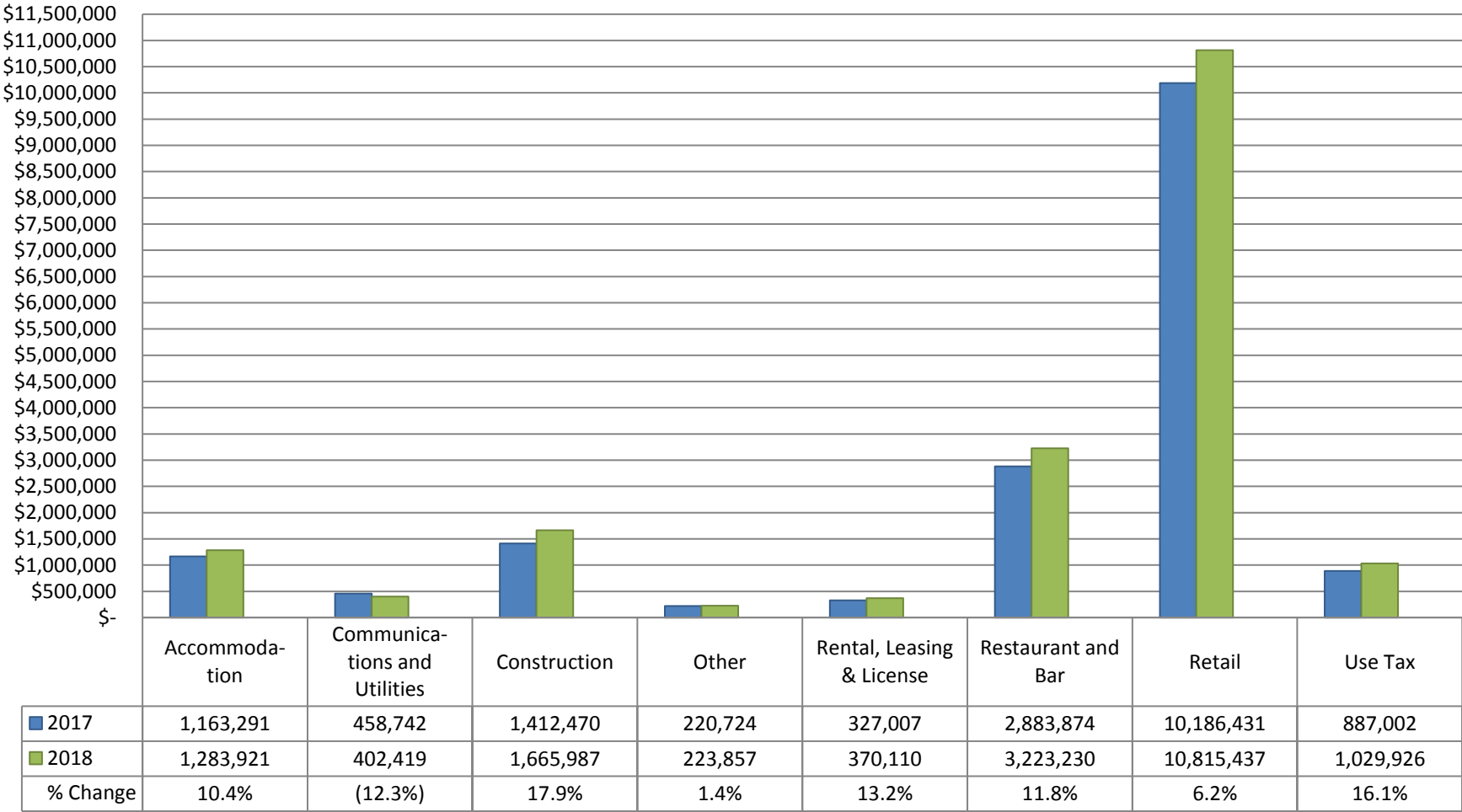


	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
■ Restaurant & Bar Add'l 1%	716,613	623,023	640,257	663,124	676,039	711,874	771,898	854,177	901,768	962,396	1,063,186
■ Hotel/Motel Add'l 3%	536,649	449,858	437,405	431,625	470,105	482,226	559,081	585,245	628,173	698,056	774,249
■ 2% City Sales Tax Collected	14,320,073	11,906,872	10,696,664	10,911,436	11,374,890	11,797,953	12,921,057	13,863,035	13,043,243	15,879,089	17,177,451

Lake Havasu City Total Sales Tax by Month Fiscal Year 2017 versus 2018



Lake Havasu City Sales Tax Collections by Industry FYTD 2017 vs. FYTD 2018



Retail Sales

April retail sales tax collections have increased by \$102,019 or 8.7% compared to the same period last year. Fiscal Year to Date collections are 6.2% higher than last year.

Month vs. Month Prior Year

Month	FY 2018	FY 2017	% Increase/Decrease over Prior Year
April	\$ 1,276,920	\$ 1,174,901	8.7%

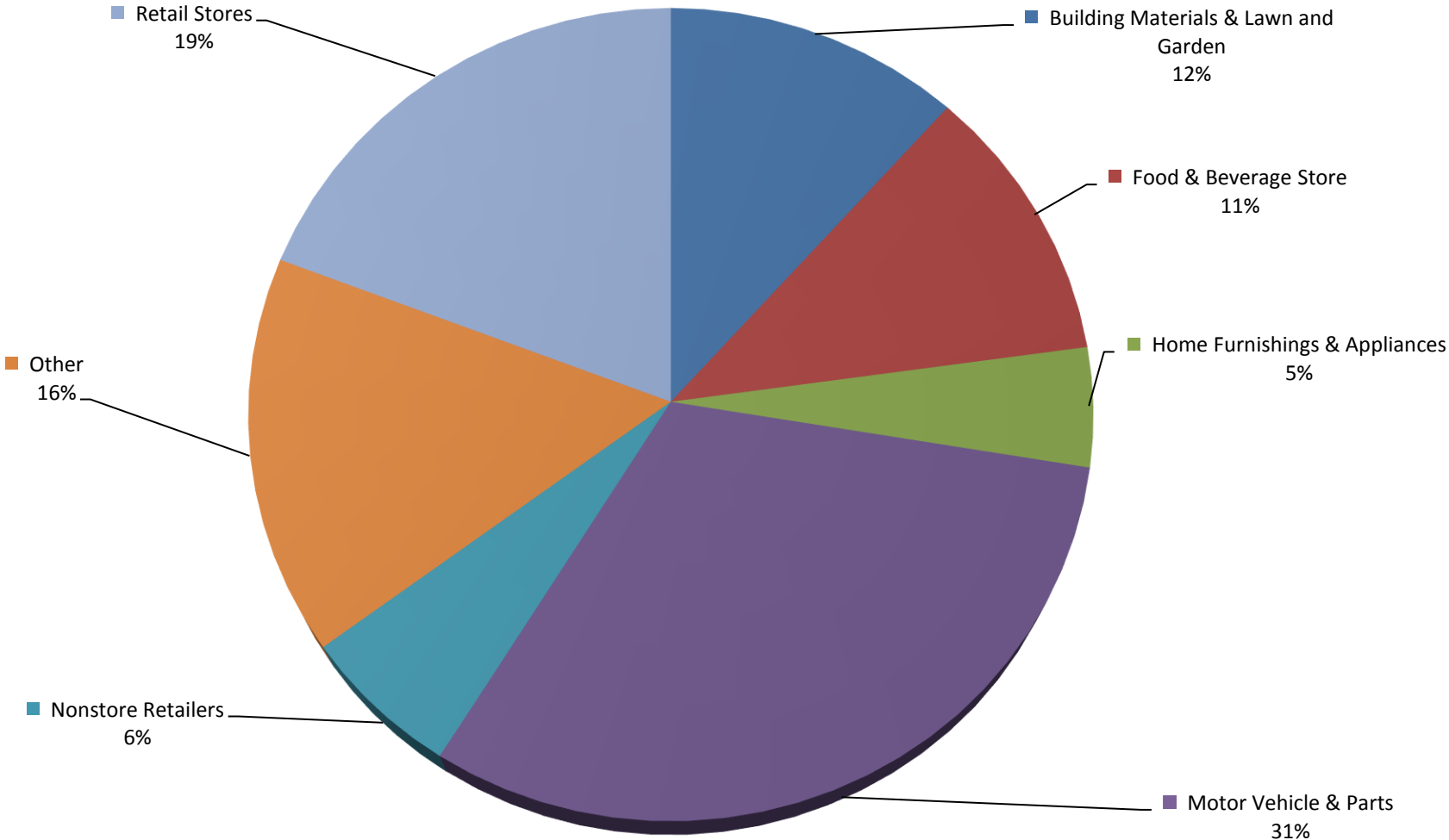
Fiscal YTD vs. Prior Fiscal YTD

2018 FYTD	2017 FYTD	% Increase/Decrease over Prior FYTD
\$ 10,815,437	\$ 10,186,431	6.2%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	April 2018	April 2017	Change %
Building Materials & Lawn and Garden	\$ 151,327	\$ 145,455	4.0%
Food & Beverage Store	\$ 143,741	\$ 117,496	22.3%
Home Furnishings & Appliances	\$ 66,594	\$ 43,115	54.5%
Motor Vehicle & Parts	\$ 413,386	\$ 350,694	17.9%
Non-Store Retailers	\$ 77,746	\$ 64,815	20.0%
Other	\$ 177,633	\$ 231,558	-23.3%
Retail Stores	\$ 246,494	\$ 221,767	11.1%
Total	\$ 1,276,920	\$ 1,174,901	8.7%

Retail Sales by Category FYTD April 2018



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Month vs. Month Prior Year

Tax Type	April 2018	April 2017	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 159,064	\$ 123,227	29.1%
Hotel/Motel Additional 3%	\$ 114,103	\$ 104,678	9.0%
2% City Sales Tax Collected	\$ 2,071,609	\$ 1,821,869	13.7%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2018 FY	2017 FY	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 1,063,186	\$ 962,396	10.5%
Hotel/Motel Additional 3%	\$ 774,249	\$ 698,056	10.9%
2% City Sales Tax Collected	\$ 17,177,451	\$ 15,879,089	8.2%